



## Expertise

Goldman Group Advantage recruiting and executive search practices provide expert service across a multitude of industries. Our niche is working with information technology (IT) and professional services companies interested in securing top level talent. We specialize in placing mid-senior-level IT professionals, as well as seasoned, high-tech professionals who skilled at selling and marketing technology-based solutions.

Whether you need to fill one specific role or several positions at once, Goldman Group Advantage offers the industry insight and expertise to quickly and efficiently assist you in achieving your hiring goals.

## PRACTICE AREAS

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### Sales

*We know sales – inside and out.*

Companies large and small count on Goldman Group Advantage to grow and secure their sales force. From vice presidents and regional managers to account executives and sales representatives, we know sales – inside and out. We understand the high-risk, high-reward personalities that top sales people share, where to find them, and how to recruit them. We realize that having the right sales force in place can do more than increase sales, it yields happier customers, less turnover, lower training costs, and a better brand reputation for your company.

Some of the job titles we regularly fill include:

- Account Manager
- Inside or Outside Sales Executive
- Vice President, Sales
- Regional Sales Manager

- Director, Sales
- Sales Operations Analyst
- Pre-Sales Engineer
- Customer Relationship Manager

## Marketing

*We will mine your marketing.*

Goldman Group Advantage recruits and places experienced mid to executive-level marketing, advertising, and communications specialists for a variety of industries and recognized brands. From mobile marketing and social media, to media placement and product marketing, we offer an acute understanding of today's broad range of marketing disciplines and functions. Whether it's a visionary leader for a financial services company or a creative director specializing in technology, we know how to mine marketing and have built a reputation for securing top-level marketing professionals time and time again.

Some of the job titles we regularly fill include:

- Chief Marketing Officer
- Director of Capture Management
- Director of Mobile Brand & Marketing
- Vice President, Marketing & Communications
- Digital & Social Strategist
- Email Marketing Developer

## Technology

*We can talk tech with the best of them.*

Goldman Group Advantage offers in-depth experience in conducting and completing talent searches for clients seeking to fill IT, engineering and R&D roles. From database server programmers, network communications engineers, and security analysts to customer support specialists and graphic designers, we can talk tech with the best of them. We understand the operational dynamics and business challenges of the technology market and pride ourselves in our ability to deliver inspired, thoughtful recruitment solutions that help our technology clients succeed.

Some of the job titles we regularly fill include:

- Cyber Security Engineer
- Data Center Director
- Support Desk Technician
- Mobile Application Developer
- Network Engineer
- Systems Administrator
- ServiceNow Implementation Specialist
- ServiceNow Solutions Architect
- Cloud Engineer
- ETL Developer
- ITIL Technical Project Manager
- Agile Project Manager & Scrum Master